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**RETURN POSTAGE**

**GUARANTEED**

**D. H. UPJOHN, SALEM, OREGON**

U. S. Department of Agr.,  
Washington, D. C.

UPJOHN'S GLADIOLUS LIST, APRIL, 1931

**SEC. 435 1-2 P. L. & R.**



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## WORDS FROM OUR FRIENDS

Our Gladiolus are grown under irrigation in choice bulb soil, in new ground every year where bulbs never grew before and stored under most modern conditions.

But rather than to say more about them ourselves we have taken from our files a few letters from many of similar tenor received showing how our bulbs are received by people who buy them and what results are had.

In last year's catalogue we had a testimonial from Mr. W. E. Aepli, Plymouth, Indiana, as to what great success he had with our No. 6 bulbs. In September of 1930 we received the following letter from Mrs. Willard Chapin, Camden, Maine, which speaks for itself:

"Last spring I ordered ten lots of your No. 6 bulbs on the strength of a testimonial that you ran in your list. I will admit that when the bulbs arrived I thought them too small to bloom this summer and thought to myself that the testimonial was all 'hooy.' But they all started right and when it came time for them to bloom (as they did) they fully equaled Mr. Aepli's and then some. They were wonderful. I can't find words to describe the colors and the size of those wonderful flowers and they were only No. 6's. Will you please send your fall price list as I am ready to buy now."

Mr. Gordon R. Foster, Fredericton, Canada, writes: "I am sending you another order for Gladiolus bulbs. I had splendid success with your bulbs received last spring. The small bulbs of Pfitzer's Triumph, Geraldine Farrar, Veilchenblau, etc., all bloomed large and beautiful. I took first prize at our local exhibition."

Mr. William Shafer, nurseryman of Pomona, Calif., writes: "The Gladiolus bulbs arrived in fine shape and we wish to thank you for your generous count as well as for the extra bulbs. We are very much pleased with the quality they show."

Mr. Wm. DuTrieuille, New Haven, Conn., writes: "Being flower enthusiasts we postal clerks and carriers get together and talk about our experiences. I was recommended to you by Nick Cannon, city carrier, and I would like very much to receive your catalogue. Nick has boosted you to the skies and I know what he says can be depended upon."

From Mr. Harry M. Cahoon, Irvington, New Jersey, came this note: "Gladiolus bulbs arrived Saturday and are without a doubt the cleanest looking stock I have ever had the pleasure to receive. I wish to compliment you in all things and am telling my neighbors of your clean, healthy stock."

Writes John J. Tucker, Glenolden, Penn., "bulbs you sent me last spring are as good as any ever received, waiting for your fall list."

Mrs. David S. Cain wrote us from Barnesville, Ohio, as follows: "I feel I should tell you of the success I had with your Oregon grown bulbs. In the first place the bulbs purchased of you were the finest I received in my planting stock of 5000 bulbs. Every one clean, firm, high crowned bulbs. In our local flower show I competed with growers who grow fifty to sixty thousand and came in second in number of points. From the No. 6's I got splendid blooms. Fully 90 per cent bloomed. From a No. 3 Mrs. Leon Douglas dug a fine bulb and 71 bulblets. I thank you for the fine bulbs, likewise liberal count and free bulbs."

Mr. Jas A. Garner, Huntington, West Virginia, writes: "Bulbs received and are beautiful, clean stock; I thank you also for the free goods, did not expect anything free with small bulbs in such quantities ordered."

From up in Hamilton, Ont., Canada, Mr. James Varley writes: "I also wish to thank you for your prompt and careful shipment of Glads to me this spring, No. 5's and also for extras which I prize very much. All 20 varieties will have bloomed by the end of this month. Very big stems of flowers and say they are a real joy."

"If you don't stop sending me catalogues you will have me bankrupt. I can't resist your wonderful bulbs at your most attractive prices," writes one of our valued customers, Mr. James A. Bolton of Sayville, New York.

And Mr. H. W. Morris, of the American Steel & Iron Works of Pittsburgh Pa., also tells us of a pleased customer, made our friend by our bulbs. Mr. Morris writes: "Just yesterday I was handed one of your order blanks by one of your lady customers of our city with this request: 'By all means write for Mr. Upjohn's catalogue of Gladiolus for next season, I have tried numerous reputable houses but for several seasons I have used his only and never had such wonderful results.' Coming from a lady whose integrity is beyond question I am taking her at her word and asking that you favor me with a list."

**GROW HUNDREDS OF GLADS IN YOUR BACKYARD GARDEN TO CUT AND CARRY IN THE HOUSE — NO MORE BEAUTIFUL CUT FLOWER EXISTS — AT OUR PRICES HAVING THEM BY THE HUNDREDS IS NOT A PROHIBITIVE EXPENSE**

## COLUMBINE SEED

Last year our introduction of Miss Mabel S. Creighton's Oregon raised and Oregon hybridized Columbine (*Acquilegia*) seed met with a very favorable response and she is continuing to furnish us this seed this year. We have seen none superior anywhere. A liberal sized packet prepaid for \$1.00. She has seed from new crosses this year better than anything she had before produced.

**SMALL LOT SPECIALS ON PAGE SIX**

**SPECIAL COLLECTIONS ON BACK PAGE**

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# READ CAREFULLY BEFORE ORDERING

Net cash with order, or 25 per cent deposit with order and balance sent C. O. D. We prepay on all orders of \$3.00 or over. For orders of less, add 25 per cent of amount of order to help pay postage.

Twenty-five bulbs sent at 100 price; 10 bulbs sent at 1/9 hundred price; 250 bulbs or over of one kind and size at 10 per cent discount from 100 rate.

No single item for less than 20 cents.

Shipments made this time of year on receipt of order.

**Special Note**—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute," if you want sizes ordered only. We never substitute on varieties unless permitted to. Our aim is to please our customers.

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety; 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

All stock offered, and orders accepted, subject to prior sale.

Use of the order blank enclosed with list will be a convenience to us and aid avoiding possible errors. Please print or write name and address plainly.

We acknowledge receipt of all orders.

Names of introducers appear in parenthesis after varieties as (K) for Kunderd; (D) for Diener; (P) for Pratt; (B) for Betscher; (C) for Coleman; (Vil) for Vilmorin; (Pf) for Pfitzer; (Hol) for Holland; (M) for Metzner.

## SPECIAL NOTICE

While we sell 10 bulbs of a kind at one-ninth the 100 rate, we sell no single item for less than 20 cents, To those wishing to buy less than 10 bulbs of a kind, or when the cost of 10 bulbs as per list would be less than 20 cents, the following rates are given: Thus when bulbs are \$4 per 100, 4 bulbs will be sold for 20 cents; when \$3 per 100, 6 bulbs for 20 cents; when \$2.60 per 100, 7 bulbs for 20 cents; when \$2.40 per 100, 8 bulbs for 20 cents; when \$1.80 per 100, 10 bulbs for 20 cents; when \$1.60 per 100, 12 bulbs for 20 cents; when \$1.20 per 100, 16 bulbs for 20 cents; when \$1.00 per 100, 18 bulbs for 20 cents; when 80 cents per 100, 25 bulbs for 25 cents.

Please Remember—No single item either Bulbs or Bulblets sold for less than 20 cents.

THIS LIST SUPERSEDES AND CANCELS ALL PRICES AND OFFERS IN PREVIOUS LISTS OR ADVERTISEMENTS

ON ORDERS OF \$10 OR OVER WE WILL GIVE AN EXTRA EIGHT PER CENT IN BULBS, YOUR CHOICE FROM VARIETIES LISTED UNDER LARGE LOTS ONLY

## PRICED IN LARGE LOTS

25 Bulbs Sold at 100 Rate; 10 at 1-9 the 100 Rate; 250 or Over of One Size of Variety, 10% Off; No Single Item for Less Than 20 Cents

	Priced per 100;		25 at 100 rate;		10 at 1/9 100 rate		
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bblts.
	1½ up	1¼-1½	1-1¼	¾-1	½-¾	¼-½	1000
A. B. Kunderd (K), ruffled cream and pink.....	\$ 4.00	\$ 3.00	\$ 2.40	\$ 1.80	\$ 1.20	\$ .80	\$ .80
Albania (Kemp), pure white.....			2.40	1.80	1.20	.80	.80
Alice Tiplady (K), orange prim, popular.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Avalon (K), large ruffled cream, blue throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
A. V. Bunce (B), orange, with claret lines.....	6.00	4.80	3.60	2.30	2.00	1.20	3.50
A. W. Hunt (Ch), extra fine orange red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Battle Creek (K), violet self color.....		3.00	2.40	1.80	1.20	.80	.80
Belinde (Eur), soft creamy yellow, will be one of greatest cut flowers in commerce when better known; new and wonderful Glad.....	10.00	8.00	6.50	4.50	3.00	2.00	5.00
Bengal Tiger (Pr), red, flaked black, large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Betty Joy (Bill), soft cream, extra fine.....	7.50	6.00	4.80	3.60	2.40	1.60	2.00
Blanche Bollinger (K), ruffled old rose.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
B. L. Smith (K), light lavender, cream throat, extra fine.....		3.00	2.40	1.80	1.20	.80	.80
Blushing Beauty (K), ruffled blush pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Bobby (K), large, deep rose.....	6.00	5.00	4.00	3.00	2.20	1.40	1.00
Break O' Day (B), very early, pink and cream.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Butterboy (K), yellow prim, large.....					1.20	.80	.80
Capt. Boynton (B), extra fine lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Cardinal Prince (K), fine self colored red.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00



	Priced per 100;		25 at 100 rate;		10 at 1/9 100 rate		Bblts. 1000
	No. 1 1 1/2 up	No. 2 1 1/4-1 1/2	No. 3 1-1 1/4	No. 4 3/4-1	No. 5 1/2-3/4	No. 6 1/4-1/2	
Catherine Coleman (C), an extremely fine geranium pink....	8.00	6.50	5.00				
Challenger (K), deep velvety red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Copper Bronze (K), large prim of copper color.....		5.00	4.00	3.00	2.20	1.40	1.00
Cowee's Scarlet Wonder (C), large flowered scarlet.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Crimson Glow (Bet), one of best reds raised.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Crinkles (K), ruffled deep rose, fine to cut.....		3.00	2.40	1.80	1.20	.80	.80
Damask (Australian), strong, vigorous clear rose pink.....	6.00	5.00	4.00	3.00	2.20	1.40	1.40
Dorrit (K), light pink, large flowered.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Dr. F. E. Bennett (D), an orange scarlet; in class by itself; grand.....	5.00	4.00	3.00	2.00	1.60	1.00	1.00
Early Sunrise.....	4.00	3.00					
E. J. Shaylor (K), ruffled rose, early.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Elf (D), very vigorous white.....				1.80	1.20	.80	.80
Eliz. Swartley (S), soft salmon, early and fine.....		3.00	2.40	1.80	1.20	.80	.80
Europa (Eur), pure white.....		3.00	2.40	1.80	1.20	.80	.80
Evelyn Kirtland (A), always a leading pink.....		3.00	2.40	1.80	1.20	.80	.80
Fairland (K), very large ruffled vermillion.....	5.00	4.00					
Flora (Hol), extra large light yellow.....		3.00	2.40	1.80	1.20	.80	.80
Frank J. Symmes (D), ruffled peach red.....		3.00	2.40				.80
Geraldine Farrar (D), light lavender violet.....	10.00	8.00	6.50	5.00	3.50	2.00	1.00
Giant Myrtle (K), very fine pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Giant Nymph (C), one of the best pinks grown.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Gladis Plath (D), mallow purple, deeper throat.....		3.00	2.40	1.80	1.20	.80	.80
Gloriana (Bet), here is grand large salmon orange, excellent	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Golden Dream (G), leading deep clear yellow.....	10.00	8.00	6.50	5.00	4.00	3.00	.....
Golden Frills (K), deep daffodil yellow, red lines, very ruffled		4.00	3.00	2.20	1.40	1.00	.80
Golden Measure (Kelway), most popluar golden yellow Glad		3.20	2.40	1.80	1.20	.80	.80
Golden Swallow (A), golden yellow, dainty Glad.....	4.00	3.20	2.40	1.80	1.20	.80	.80
Henry Ford (D), fine purple shade, novel placement.....		3.00	2.40	1.80	1.20	.80	.80
High Nye (A), very tall purple.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Illuminator (GBC), carmine red, color of its own.....	5.00	4.00	3.00	2.20	1.40	.80	.80
Imperator (Hol), very large creamy white.....	6.00	5.00	4.00	3.00	2.20	1.40	1.00
Imp. Queen of Night (D), very deep maroon.....	7.50	6.00	5.00	4.00	3.00	2.00	4.00
Indian Summer (K), late lavender.....	5.00	3.60					
Iwa (Bet), this is a wonderful salmon Glad, a winner.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Jack London (D), salmon, fine cut flower.....			2.40	1.80	1.20	.80	.80
Jane Addams (Dec), lavender with creamy throat, large.....	16.00	12.00	10.00	8.00	6.00	4.00	.....
Jennie Lind (Dec), pink with yellow throat.....		3.00	2.40	1.80	1.20	.80	.80
Joe Coleman (K), ruffled red.....					1.20	.80	.80
John T. Pirie (K), mahogany brown, in big demand.....			3.00	2.20	1.40	1.00	1.00
Kunder's Yellow Wonder, early buttercup yellow, tall, vigorous.....	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Longfellow (Dec), a pink that has made big hit, many open exceptional Glad, tall.....		4.00	3.00	2.40	1.60	1.00	1.00
Los Angeles (H), cut and come again pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Maine (V), tall, strong white.....					1.20	.80	.80
Marie Kunderd (K), fine white, one of best.....			2.40	1.80	1.20	.80	.80
Marietta (M), large geranium pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mary Frey (GB), lavender pink, ruby blotch.....	20.00	16.00	10.00	6.00	4.00	2.40	10.00
Mary Pickford (K), nice white.....					1.20	.80	.80
Masterpiece (K), ruffled American beauty rose.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Ming Toy (K), beautiful buff prim.....					1.20	.80	.80
Minuet (C), lavender, one of greatest of new Glads.....	15.00	12.50					
Miss Madison (B), fine light pink, large.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mona Lisa (K), ruffled light rose pink.....					1.20	.80	.80
Mr. W. H. Phipps (D), LaFrance pink, one of world's great- est Glads, many blooms open.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Mrs. F. C. Peters (F), one of leading lavenders.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Mrs. H. E. Bothin (D), geranium pink, fine blotch.....			2.40	1.80	1.20	.80	.80
Mrs. M. S. Burke (D), apricot yellow, many open.....		3.00	2.40	1.80	1.20	.80	.80
Mrs. G. W. Moulton (K), extra large violet red.....		4.00	3.00	2.00	1.40	1.00	1.00

	Priced per 100;		25 at 100 rate;		10 at 1/9 100 rate		Eblts. 1000
	No. 1 1½ up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	
Mrs. Leon Douglas (D), one of largest and finest Glads grown, begonia rose, this is a wonderful Gladiolus.....		3.00	2.40	1.80	1.20	.80	.80
Mrs. P. W. Sisson (C), cameo pink, a fine flower.....	6.00	4.80	3.60	2.40	1.60	1.00	1.20
Muriel (Pf), one of best low priced light blues.....	4.00	3.00	2.40	1.80			.80
Nancy Hanks (Sal), unusual peach red to orange.....			3.00	2.00	1.40	1.00	1.00
Natalie (K), salmon, large.....		4.00	3.00	2.00	1.40	1.00	1.00
Neoga (K), ruffled deep maroon, very dark.....		3.00	2.40	1.80	1.20	.80	.80
Nixie (D), jasper pink, one of our best.....	7.50	6.00	5.00	4.00	3.00	2.00	2.00
Nymph (K), large ruffled lavender.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Old Glory (K), deep maroon, fine white lines.....			2.40	1.80	1.20	.80	.80
Opalescent (B), large rose lavender.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Orange Flame (K), very large orange scarlet.....	6.00	5.00	4.00	3.00	2.20	1.40	1.00
Orange Glory (K), large ruffled orange.....	4.00	3.00	2.40				.80
Orchid, The (Sprague), lavender pink, lacinated, ruffled....			6.00	4.00	2.40	1.60	2.50
Pasadena (D), large turkish red, striking throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Peach Rose (K), fine rose pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Pfitzers Triumph (Pf), giant blooms of orange salmon, a prize winning Glad.....	15.00	12.00	9.00	7.00	5.00	3.00	8.00
Pink Lily (K), soft, purplish pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Pink Wonder (Kemp), extra large light pink.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Purple Glory (K), large ruffled maroon, king among Glads....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Quaker Maid (B), soft lavender pink, good grower.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Red Fire (K), fine heat resisting red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Richard Diener (D), grand geranium pink, many open.....	4.00	3.00	2.40				
Robt. J. Kunderd (K), one of Kunderd's best reds.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Romance (K), smoky orange; a best seller with us.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Rose Ash (D), ashes of roses, another favorite.....		3.00	2.40	1.80	1.20	.80	.80
Ruffled Gold (G), golden yellow very well ruffled.....	30.00	24.00	18.00	12.00	8.00	6.00	10.00
Sanspareil (Vil), apricot pink, among the best.....	10.00	8.00	6.00	4.80	3.60	2.40	-----
Scarlano (K), ruffled early orange scarlet.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Scarlet Princeps (K), cherry red, popular.....	4.00	3.00	2.40	1.80	1.20		.80
Show Flower (K), rose red, striking white throat.....	6.00	5.00	4.00	3.00	2.20	1.40	1.00
Snow Glory (K), ruffled white, soft iris lines.....	6.00	5.00					
Souvenir (Eu), deep yellow prim.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Spirit of St. Louis (M), flame cornelian red, one of big coming Glads.....	20.00	16.00					18.00
Sunnymede (Fisher), light amber orange.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Taro (K), fine American beauty rose color.....	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Tiffany (Br), pure white.....		3.00	2.40	1.80	1.20	.80	.80
Titanic (Dec), extra large magenta, excellent.....		3.00	2.40	1.80	1.20	.80	.80
Tycko Zang (A), large salmon pink, white throat.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Veilchenblau (Pf), large violet blue, enormous demand for this on its merits.....	20.00	16.00	12.00	8.00	6.00	4.60	-----
Veiled Brilliance (A), glorious pink, with blue tints.....	20.00	16.00	12.00	8.00	6.00	4.60	-----
Victor (Bill), very large ruffled cream yellow.....		6.00	5.00	4.00	3.00	2.00	2.00
Violet Glory (K), ruffled very deep violet.....	4.00	3.00	2.40		1.20	.80	.80
War, deep blood red.....	4.00	3.00	2.40	1.80	1.20	.80	.80
Watermelon (K), watermelon pink.....	5.00	4.00	3.00	2.40	1.80	1.00	1.00
White Giant (Hol), great, waxy white blooms, fine.....	4.00	3.00	2.40	1.80			
Wm. G. Badger (M), very early pink like Richard Diener....	4.00	3.00	2.40	1.80	1.20	.80	.80
Willis E. Fryer (K), extra large violet, vigorous.....	4.00	3.00				.80	.80
Youell's Favorite (K), ruffled late lavender, another of our best sellers.....		3.00	2.40	1.80	1.20	.80	.80

## *A Little Tip to Buyers*

Large bulbs in sizes Nos. 1 and 2 are considered best for exhibition blooms; Nos. 3 and 4 size bulbs are the best all around for gardeners who wish high-class blooms and they will give better bulbs the following year than the larger sizes; Nos. 5 and 6 size bulbs will give a good percentage of blooms when planted now in most climates except possibly in the short Canadian season and give wonderful bulbs for the succeeding years. The bulbs from No. 3 size down give excellent results and more bulbs for the same amount of money. Our returns from highly satisfied customers all over the east are ample proof of these assertions. We recommend Nos. 3 and 4 sizes, especially, if you plan to sell cut flowers. For bulb sales next year smaller sizes and bulblets may be added to your order with splendid results.



# SPECIAL OFFERS IN SMALL LOTS

Below we offer some we either have in small quantities or to give our customers the opportunity to purchase some wanted varieties in smaller lots than permitted in the general list.

	Large 1 1/4 up	Medium 3/4 to 1 1/4	Small 1/2 to 3/4	Bblts. 100
A. E. Kunderd (K), big salmon rose.....	2 for \$ .20	4 for \$ .20		\$ .40
Aida (Hol), very early dark blue.....	1 for .50			
Angel's Dream (Errey), LaFrance pink.....	1 for 1.00	1 for .50	2 for .50	
Apricot Glow (Can), clear apricot.....	3 for .20	6 for .20	10 for .20	
A. V. Bunce (B), orange yellow.....	3 for .20	6 for .20	12 for .20	.40
Belinde (Eur), soft cream yellow, fine.....	2 for .22	4 for .22	8 for .22	.50
Berty Snow (Mair), large lavender.....			4 for .20	
Betty Compson (D), phlox pink.....	3 for .20	6 for .25	10 for .35	
Betty Joy (B), soft creamy white.....	3 for .25	6 for .25	10 for .25	.40
Betty Nuthall (Sal), big light coral.....	1 for .50	1 for .25		
Blue Triumphator (Pf), largest light blue on market; large as Pfitzers Triumph; exceptional.....	1 for 50.00	1 for 35.00	1 for 25.00	Ea. 6.50
Catherine Coleman (C), very fine geranium pink.....	3 for .20	5 for .22	12 for .20	
Charles Fairbanks (K), bright red.....		6 for .20	10 for .20	
Copper Bronze (K), coppery bronze.....	3 for .20	6 for .20	10 for .20	.40
Coronado (Br), large white, purplish throat.....	1 for 1.00			
Coryphee (Pf), soft rose pink, fine.....	1 for 1.40	1 for .50		
Damask (Aus), clear rose pink.....	3 for .20	6 for .20	10 for .20	.40
Del Rosa (Bur), scarlet, light throat.....	2 for .20	4 for .20	8 for .20	
Dr. F. C. Christ (D), LaFrance pink and yellow.....	1 for 2.00			
Dr. F. E. Bennett (D), wonderful orange scarlet.....	4 for .25	8 for .25	12 for .25	.40
Dr. Moody (Kin), large lavender.....	1 for .20			
Dr. Nelson Shook (K), deep tyrian rose, excellent.....	2 for .20	4 for .20	8 for .20	
Estella (K), very large rose.....	3 for .20	6 for .20	10 for .20	
Evening Glory (K), light rose pink.....	1 for .20	2 for .20	4 for .25	.75
Geraldine Farrar (D), light violet.....	2 for .20	4 for .20	8 for .20	.40
Gladdie Boy (B), pink to yellow.....	4 for .25	8 for .25	12 for .25	
Gloriana (Bet), very large orange salmon, fine.....	3 for .20	6 for .20	10 for .20	.40
Golden Dream (Gr), deep, clear yellow.....	3 for .26	4 for .22	6 for .20	
Golden Frills (K), daffodil yellow.....	4 for .25	6 for .25	10 for .25	.40
Golden Salmon (K), golden yellow.....	2 for .20	4 for .20	8 for .20	.50
Golden Snapdragon (K), ruffled yellow and white.....	1 for .25	2 for .25	4 for .25	.50
Heavenly Blue (Pf), light blue.....	1 for .25	2 for .25	4 for .25	1.00
Helen Phipps (P), deep pink, many open.....	1 for .25	2 for .25	4 for .25	.50
Herbstzauber (Hol), orange salmon.....	2 for .26	3 for .20	6 for .20	
Imp. Queen of Night (D), deep maroon.....	3 for .20	6 for .20	12 for .20	
Iwa (Bet), extremely fine salmon.....	4 for .22	6 for .20	12 for .20	.40
Jane Addams (Dec), lavender with creamy throat.....	1 for .20	3 for .26	5 for .20	
J. Ogden Armour (K), coral red, darker throat.....	4 for .30	5 for .20	10 for .20	
John T. McCutcheon (K), fine red.....	4 for .30	5 for .20	10 for .20	
John T. Pirie (K), mahogany brown.....	4 for .20	8 for .20	12 for .20	
Jubilee (Kemp), very large lavender.....	1 for 2.00			
Lavender Bride (G), fine smoky lavender.....	1 for .30	2 for .30		
London Smoke (D), oriental red.....	4 for .20	6 for .20	10 for .20	.40
Longfellow (Dec), a grand pink, a sure winner.....	4 for .20	8 for .20	16 for .20	.30
Louise (A), lavender, fine.....	3 for .20	6 for .20	12 for .20	
Marmora (Errey), smoky lavender.....		1 for .25	2 for .25	
Mary Frey (GB), lavender pink.....	1 for .22	2 for .22	4 for .22	.75
Minuet (C), a leading lavender.....	2 for .25	4 for .25	8 for .25	.80
Mr. W. H. Phipps (D), the leading pink of all.....	4 for .20	8 for .20	14 for .20	.40
Mrs. Calvin Coolidge (K), salmon rose pink.....	1 for .25	2 for .25	4 for .25	1.50
Mrs. F. C. Hornberger (H), a very fine white.....	2 for .25	4 for .25	8 for .25	
Mrs. P. W. Sisson (C), cameo pink.....	3 for .20	6 for .20	12 for .20	.50
Mrs. Richard Lohrman (D), creamy yellow.....	4 for .20	8 for .20	10 for .20	



	Large 1 1/4 up	Medium 3/4 to 1 1/4	Small 1/2 to 3/4	Bblts. 100
Mrs. Van Konynenberg (Pf), aniline blue.....	1 for .20			
Nixie (D), jasper pink and very ruffled.....	2 for .20	4 for .20	8 for .20	
Olive Goodrich (G), pink, tipped white.....	3 for .20	6 for .20	12 for .20	
Orange Flame (K), large orange.....	3 for .20	6 for .20	12 for .20	
Orange Wonder (Kemp), fine new orange.....	1 for .60	1 for .40		
Orchid (Sprague), lavender pink, laciniated.....		4 for .20	8 for .20	
Patricia Carter (K), soft shrimp pink.....	1 for .40	1 for .25	2 for .25	1.50
Pearl of California (Kgsly), LaFrance pink, many open.....	1 for .20	2 for .20	4 for .20	
Pfitzer's Triumph (Pf), very large salmon orange.....	1 for .25	2 for .25	4 for .25	1.20
Phaenomen (Hol), soft pink.....	1 for .25	2 for .25	4 for .25	
Pola Negri (D), apricot yellow.....	4 for .20	6 for .20	10 for .20	.30
Purple Queen (K), one of coming purples.....	1 for .25	2 for .25	4 for .25	
Rippling Waters (Ellis), cream tinted pink.....	1 for .75	2 for .75	4 for .75	
Rita Beck (Fisher), large pink.....	1 for .30	2 for .30	3 for .20	
Rose Mulberry (A), coral pink.....	2 for .20	4 for .20	8 for .20	
Ruffled Gold (G), golden yellow and ruffled.....	1 for .50	1 for .25	2 for .25	2.00
Sanspariel (Vil), apricot pink.....	2 for .20	4 for .20	8 for .20	
Serrata (B), lilac pink, serrated.....	1 for .25	2 for .25		
Spirit of St. Louis (M), flaming carnelian red, new fine one.....	1 for .25			2.00
Star of the Sea (Ellis), peach red, brownish throat.....	1 for .40	2 for .40	4 for .40	
T. A. Edison (Diener), begonia rose, deep blotch.....	2 for .25	4 for .25	6 for .20	.40
T. A. Edison (Kunderd), dark ruffled red, one of finest ever produced.....	1 for 3.00	1 for 1.50		
Veilchenblau (Pf), violet blue, one of best in this class.....	1 for .20	2 for .20	4 for .20	1.00
Veiled Brilliance (A), glorious pink blue tints.....	1 for .20	2 for .20	4 for .20	.50
Victor (Errey), outstanding red, white blotch.....	1 for .35	2 for .35	4 for .35	
Wm. Kent (D), large ruffled cream pink.....	3 for .20	6 for .20		
Winged Victory (Briggs), extremely large pink, flared air-plane petals.....	1 for 1.00			

## BULBLETS BY THE QUART

(Pints and Half Pints at the Quart Rate)

Albania .....	\$ 2.00	Gertrude Errey .....	2.00	Mrs. P. W. Sisson.....	4.00
Alice Tiplady .....	2.00	Giant Nymph .....	2.50	Muriel .....	1.50
Annie Laurie .....	3.00	Gloriana .....	5.00	Nancy Hanks .....	3.00
Avalon .....	2.00	Golden Frills .....	7.00	Neoga .....	2.50
A. V. Bunce.....	3.50	Golden Measure .....	2.50	Old Glory .....	2.50
A. W. Hunt.....	2.50	Golden Swallow .....	3.50	Opalescent .....	2.00
Battle Creek .....	2.50	Henry Ford .....	2.50	Orange Flame .....	5.00
Bengal Tiger .....	2.00	Illuminator .....	4.00	Pasadena .....	4.00
Betty Joy .....	7.00	Imperator .....	8.00	Pink Wonder .....	2.00
B. L. Smith .....	2.50	Imp. Queen of Night.....	10.00	Quaker Maid .....	2.50
Blushing Beauty .....	2.50	Iwa .....	5.00	Quinton .....	2.50
Break O' Day.....	1.50	Jack London .....	1.50	Red Amarillas .....	2.50
Butterboy .....	2.50	Joe Coleman .....	2.00	Rose Ash .....	1.50
Capt. Boynton .....	2.50	John T. Pirie.....	2.50	Scarlano .....	2.00
Cardinal Prince .....	3.00	K's Yellow Wonder.....	3.00	Souvenir .....	2.00
Copper Bronze .....	4.00	Los Angeles .....	1.50	Sovereign .....	3.00
C's Scarlet Wonder.....	1.50	Marietta .....	3.00	Spirit of St. Louis.....	36.00
Crimson Glow .....	1.50	Mary Frey .....	16.00	Tiffany .....	2.00
E. J. Shaylor .....	1.50	Ming Toy .....	1.50	Titanic .....	2.00
Elf .....	1.50	Miss Madison .....	2.50	Tycko Zang .....	2.50
Eliz. Tabor .....	1.50	Mona Lisa .....	2.00	Violet Glory .....	2.50
Evelyn Kirtland .....	2.00	Mrs. F. C. Peters.....	1.50	War .....	2.50
Flora .....	2.00	Mrs. H. E. Bothin.....	2.50	Wm. G. Badger.....	3.00
F. J. Symmes.....	2.00	Mrs. M. S. Burke.....	2.50	Youell's Favorite .....	2.50
Geraldine Farrar .....	8.00	Mrs. Leon Douglas.....	2.00		

# SOME SPECIAL COLLECTIONS

NO DISCOUNTS APPLY ON THESE COLLECTIONS

**SPECIAL LONGFELLOW COLLECTION**—Longfellow one of the grandest new pinks will be grown by millions. We have a large stock available and we know it will be wanted. We will offer 25 large, 50 medium, 50 small, and 500 bulblets of Longfellow all for \$3.00, prepaid.

**SPECIAL PHIPPS COLLECTION**—W. H. Phipps is another pink Glad which leads in the field and is in enormous demand. We also offer 25 large, 50 medium, 50 small, and 500 bulblets, all for \$3.00, prepaid.

**SPECIAL DOUGLAS COLLECTION**—Mrs. Leon Douglas is an enormous begonia rose Glad, always a leader at every flower show. We offer a special collection of 25 large, 50 medium, 100 small, and 1000 bulblets for \$3.00, prepaid.

## Order Following Collections by Letter, Please

**SPECIAL OFFER A**—Large bulbs,  $1\frac{1}{4}$ -inch and up, 25 each of Mr. W. H. Phipps, Dr. F. E. Bennett, Mrs. Leon Douglas, Crinkles, Iwa, J. T. Pirie, Orange Flame, Tycko Zang, 200 bulbs, prepaid for \$6.25.

**SPECIAL OFFER B**—Medium sized bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 50 each of Mr. W. H. Phipps, Mrs. Leon Douglas, Dr. F. E. Bennett and Iwa. This is one of the most beautiful combinations of flowers ever offered, 200 bulbs for \$4.00, prepaid.

**SPECIAL OFFER C**—Lavender collection, medium sized bulbs  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 50 bulbs each of B. L. Smith, Capt. Boynton, Mrs. F. C. Peters, Muriel and Opalescent, 250 bulbs for \$4.00, prepaid.

**SPECIAL OFFER D**—Grand pink collection, medium bulbs.  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 25 bulbs each of Break O' Day, Crinkles, E. J. Shaylor, Evelyn Kirtland, Giant Nymph, Iwa, Jack London, Los Angeles, Miss Madison, Mrs. Leon Douglas, 250 bulbs for \$4.50, prepaid.

**SPECIAL OFFER E**—Purple and violet collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 50 bulbs each of Battle Creek, Gladis Plath, Henry Ford, Sovereign, Violet Glory, 250 bulbs for \$4.50, prepaid.

**SPECIAL OFFER F**—Superb red collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 25 bulbs each of A. W. Hunt, Cardinal Prince, Cowee's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Illuminator, Old Glory, Red Amarillas, Scarlano and Titanic, 250 bulbs for \$4.50, prepaid.

**SPECIAL OFFER G**—Grand varied color collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 25 each of Dorrit, John T. Pirie, Marietta, Nancy Hanks, Romance, Rose Ash, Taro, Tyco Zang, 200 bulbs for \$3.75, prepaid.

**SPECIAL OFFER H**—Grand cut flower collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, will all bloom finely for cut flowers, 25 bulbs each of B. L. Smith, Break O' Day, Crimson Glow, Crinkles, Giant Myrtle, Giant Nymph, Golden Measure, Iwa, Jack London, Los Angeles, Mrs. F. C. Peters, Mr. W. H. Phipps, Mrs. Leon Douglas, Muriel, Romance, Rose Ash, Sovereign, Titanic, Tyco Zang, William G. Badger, or 20 varieties, 500 bulbs in all for \$10.00, prepaid.

**SPECIAL OFFER I**—Grand cut flower collection—for those wishing to offer cut flowers for sale for profit and require more bulbs we will make up a collection of the same varieties and the same sized bulbs as in Collection H only 100 bulbs each, or 2000 bulbs in all, shipped prepaid for \$35.00.

**SPECIAL OFFER J**—Yellow, cream and white collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 25 bulbs each of Albania, Betty Joy, Golden Measure, Mrs. M. S. Burke, Sulphur Frills, Tiffany, White Giant, 175 bulbs for \$3.25, prepaid.

**SPECIAL OFFER K**—Small garden collection, medium bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, 10 bulbs each of A. B. Kunderd, Bobby, Eliz. Swartley, Europa, Flora, Kunderd's Yellow Wonder, Mrs. G. W. Moulton, Mrs. P. W. Sisson, Purple Glory, Robert J. Kunderd, Willis E. Fryer, Youell's Favorite, 120 bulbs in a fine range of colors for \$3.00, prepaid.

**SPECIAL OFFER L**—Special mixed collection—some people are not particular about labels. All other collections will be sent labeled but we will offer a special collection of 200 medium size bulbs,  $\frac{3}{4}$  to  $1\frac{1}{4}$ -inch, in 20 varieties of 10 each, our selection, unlabeled and mixed together in one container, for \$3.75, prepaid. These will be selected from fine varieties and will give you grand blooms for garden decoration or cut flowers.

Our planting of planting stock last year was by far the largest we have ever made. We will be glad to give quotations on large quantities of sizes 4, 5 and 6 or bulblets in practically any variety listed. We are certain demands for planting stock will be extra heavy this year due to short crops of bulbs in many sections and we suggest you get your inquiries and orders in early to be assured of your planting stock for the coming year of quality bulbs at right prices. We will quote on large quantities either prepaid or F.O.B. Salem, as fits the wishes of the customer.

Canadian Customers: Please be sure and send permit numbers with your order as well as tag stickers furnished you by your plant quarantine department. Sending both permit and labels at time of order avoids confusion and delays at shipping time.

Address All Orders and Communications to

D. H. UPJOHN, 964 SOUTH LIBERTY STREET  
Salem, Oregon